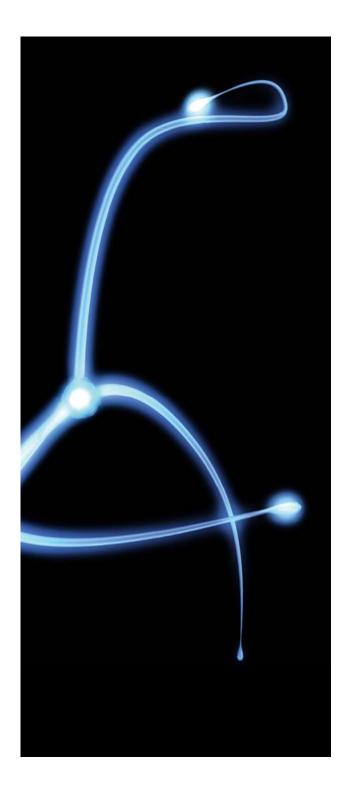




Introducing Thuraya XT

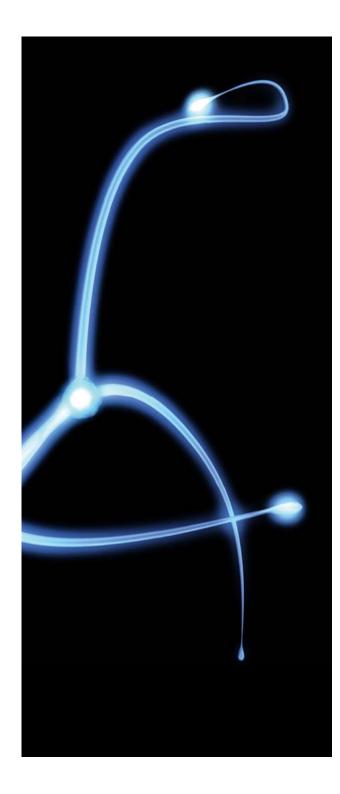
Dubai, August 2009

Mr. Harvey Ellis Marketing and Sales Manager - Europe Thuraya Telecommunications Company



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- A tough phone!
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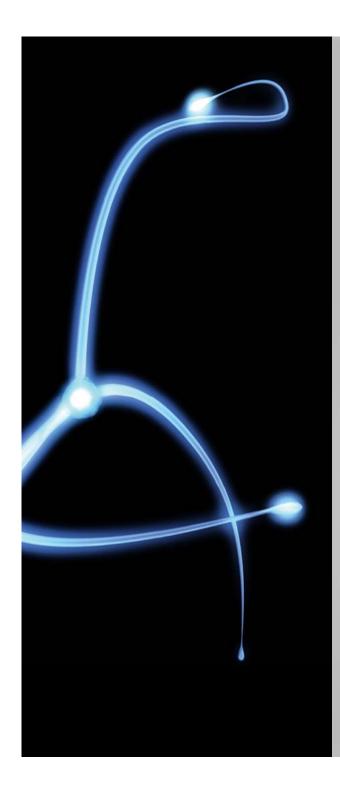
Background

Thuraya's handset history

Evolution of Thuraya's handsets









Thuraya XT

Key differentiators

Reliability

- Thuraya XT is the only satellite phone in the market complying with IP54/IK03 standards, which makes it the toughest and most reliable SAT-phone
- Splash resistant, dust resistant and shockproofed
- Thuraya XT boasts the longest battery life of any satellite handset, providing up to 6 hours talktime and up to 80 hours standby-time

Usability

- Thuraya XT features a large 2-inch/5cm glareresistant outdoor display (with brightness sensor) which improves outdoor visibility in direct sunlight
- Messaging via SMS, Email, Fax
- Thuraya XT has an GSM-like advanced menu with many features, such as an Organizer or GPS Waypoint-navigation
- Perfectly balanced size-to-weight ratio allows comfortable handling in all situations



Key features

Thuraya XT - Overview

- Satellite telephony
- IP54/IK03 standard (splash resistant, dust resistant, shock-proofed)
- Glare-resistant outdoor display with high contrast menu for easy readability in direct sunlight
- GPS functionality for waypoint navigation
- Messaging via SMS, Email and Fax
- Battery-saving technology with a brightness sensor for the display to reduce battery consumption
- Organizer including Calendar, Alarms, World-time,...
- Perfectly balanced size-to-weight ration
- GSM-like menu structure with user-friendly and fast access to **functions**





What is IP54/IK03 standard?

IP54/IK03 is an International Industrial Standard

IP54 standard:

First digit: 54

Dust protected: full protection against contact, protection against interior injurious dust

= Dust cannot harm the operation of the phone

Second digit: 54

Splash resistant: protected against splashed water from all directions

= Splashed water cannot harm operation of the phone

IK03 standard:

Shock-proofed: phone can withstand impacts of 0.35 joule



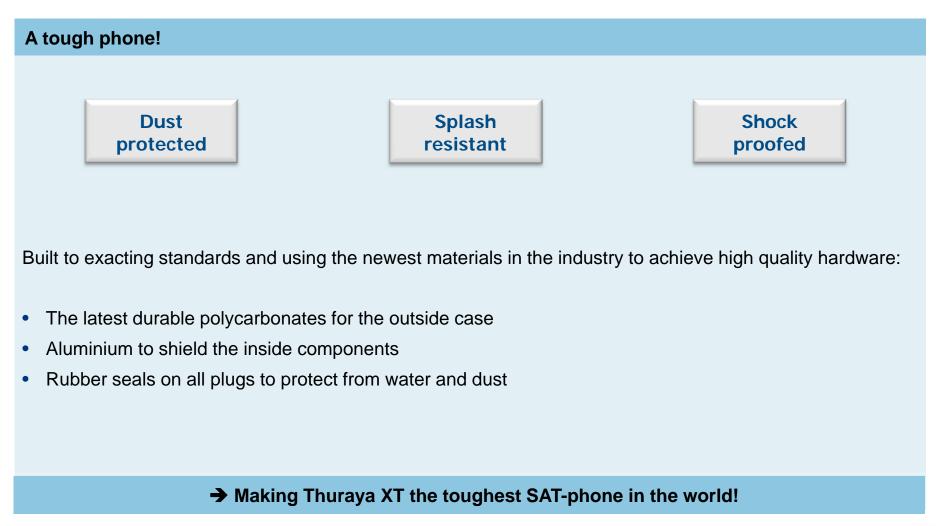
No other SAT-phone in the market has IP54/IK03 standard!

Technical specifications

Part	Description	
Size (without antenna part)	128 x 53 x 26.5 mm	
Weight	193g	
Frequency	L-Band	
GmPRS Down/Up Speed	60/15 kbps	
Fax and Data	9.6 kbps	
Battery	Li-ion Polymer 3.7V/2520 mAh	
Battery Charging	Max 1.3A	
Travel Charger	5V / 2A (Plugs: EU/UK/CHN-type)	
OS	VxWorks	
LCD	262K Colors TFT 2.0" 176*220 Pixels	
External Interfaces	USB Data Cable Interface (UDC), Ear Jack, Battery, DC Power	
Type approvals	CE, GMPCS, FCC, A-Tick & C-Tick	
Environmental specifications	IP54/IK03 standard	
Storage temperature	between -20°C and +70°C	
Operating temperature	between -10°C and +55°C	
Humidity	between 5% - 95%	
Vibration	withstand a random vibration of 0.3 m ² /s ³ from 200 to 2000 Hz along 3 orthogonal axes perpendicular to the six faces at 30 minutes each without damage	
Shock	withstand a shock pulse of 300 m/s ² for 6 ms along the 3 orthogonal axes perpendicular to the six faces without damage	
Solar radiation	withstand 1120W/m ² solar radiation	
Air Pressure for Transport at Altitude	withstand 57 kPa (equivalent to 15000 feet)	
PC compatibility	Windows Vista, Windows XP, Windows NT, Windows 2000	



Designed for harsh environments



Unique features

Advanced power-saving technology:
Built-in brightness sensor which reduces battery consumption

 Rubber straps along the side of the handset provide excellent grip and handling while in hand





Increase the operation of the Thuraya XT

Available Accessories for Thuraya XT

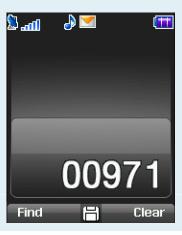
- Car Charger
- Spare Battery
- Travel Charger (EU/UK/CHN-type)
- USB Data Cable
- Spare parts kit for Service Providers



GSM-like menu structure

User-friendly menu with fast access to functions

- Professional menu layout
- High contrast allows excellent readability in outdoor environments







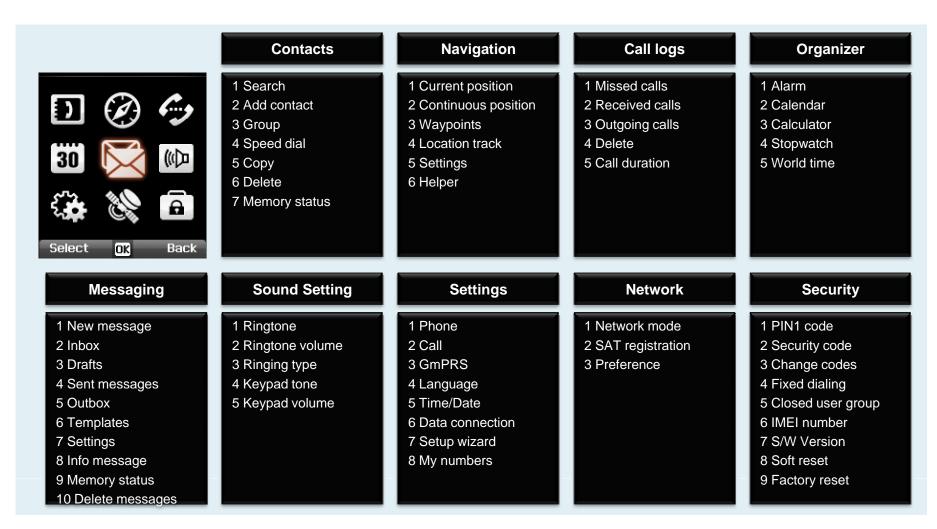






Thuraya XT

Menu structure



Thuraya XT

Menu languages



12 standard languages and 1 additional firmware version

- 1. English
- 2. French
- 3. German
- 4. Italian
- 5. Spanish
- 6. Portuguese
- 7. Turkish

- 8. Russian
- 9. Farsi
- 10. Arabic
- 11. Hindu
- **12**. Urdu
- 13. Chinese*
- * Separate XT software version available which contains English-Chinese only





Thuraya XT phone contents

- Thuraya XT phone
- Battery
- Travel Charger (incl. 3 adaptors for EU, UK, China)
- Earset
- **USB** Data Cable
- Spare Antenna plugs
- User Guide (English)
- Quick Start Guide (14 languages*)
- Support-CD
- **Accessory Catalogue**
- Warranty Card

^{*} English, French, Hindu, Urdu, Arabic, Farsi, Russian, Spanish, German, Indian, Turkish, Portuguese, Swahili, Chinese



User guide holder with:

User guide, Quick start guide, Support-CD, Accessories catalogue and Warranty Card







Supporting materials



Supporting materials

- User Guide (English)
- Quick Start Guide (14 languages*)
- Support-CD
- Accessories catalogue
- Warranty card

* English, French, Hindi, Urdu, Arabic, Farsi, Russian, Spanish, German, Italian, Turkish, Portuguese, Swahili, Chinese

Included accessories



Accessories in the XT box

Accessory box with:

- Travel Charger including 3 adapters (EU, UK, China)
- Earset
- Spare Antenna plugs

Data Cable box with:

USB Data Cable

Market environment

Criterias in the decision-making process

Directly influencing the buying decision:

- IP54/IK03 standard
 - Dust protected
 - Splash resistant
 - Shock proof
- Toughest SAT-phone (most rugged with highest reliability in the market)
- Longest battery life of any SAT-phone (up to 6 hours talk-time and up to 80 hours standby-time)
- Very user-friendly menu structure (GSM-like) with advanced functions
- Good display visibility in direct sunlight, low reflection
- GPS-navigation functionality
- Professional look&feel
- Perfectly balanced size-to-weight ratio



Market environment

Hardware benchmarks

Main satellite handsets in the market (dimensions in mm, red circle shows benchmark-leader)

	Thuraya SO	Thuraya SG	Thuraya XT	Iridium 9555	Inmarsat ISatPhone	Globalstar 1700
System	SAT	SAT & GSM	SAT	SAT	SAT & GSM	SAT
Height (excl. antenna)	118	138.5	128	143	130	135
Width	53	53	53	55	67	55
Thickness	29	29	27	30	32	37
Weight	130	170	193	266	210	200
Talk-time	2.4h	2.4-4h	6h	4h	2.4h	4h
Standby-time	40+h	40-75h	80h	30h	42h	36h

Market environment

Head-to-head comparison

		Thuraya XT	Iridium9555	
Reliability	IP54/IK03 standard	Yes	No	
	Standby-time	Up to 80hrs	Up to 30hrs	
	Talk-time	Up to 6hrs	Up to 4hrs	
Usability	Display	Advanced outdoor display (262k colors, low reflection in direct sunlight)	Basic monochrome screen	
	GPS navigation	Yes	No	
	User Interface (Menu structure)	Advanced GSM-like menu	Basic menu	
	Dimensions	128x53x26.5mm	143x55x30mm	
	Weight	193g	266g	